# Annual Report 2016

(January-June 2016)



# Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh (LFMEAB)

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# Current Executive Body (2015-2017)



President Mr. Md. Saiful Islam Managing Director Picard Bangladesh Limited Email: president@Lfmeab.org



Senior Vice President Mr. Abdul Momen Bhuiyan Director Blue Ocean Footwear Limited Email: momen@apexfootwearltd.com



Vice President (Finance) Mr. Md. Nasir Khan Managing Director M/s Jennys Shoes Limited Email: jennys@optimaxbd.net



Vice President (Admin & HR) Mr. Md. Nazmul Hassan Sohail Managing Director Leatherex Footwear Industries Limited Email: scarpe.bd@gmail.com



Director Mr. M. Anisur Razzaque Managing Director Bangladesh Exports Limited Email: bdexport@bdexport.net



Director Mr. Ziaur Rahman Managing Director Bay Footwear Limited Email: rahmanz@baygroupco.com



Director Mr. Hedayetullah Ron Managing Director Footbed Footwear Limited Email: ron@fbfootwear.com



# Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh

LFMEAB/AGM/69/17 May 11, 2017

# Revised Notice of the 13th Annual General Meeting

Notice for information of all members of the 13<sup>th</sup> Annual General Meeting of Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh (LFMEAB), which will be held on <u>Saturday 20 May</u>, 2017 at 4:00 PM at Hotel Swiss Garden Ltd. House # 89, Road # 13, Block-D, Banani, Dhaka-1213.

The Agenda for the Meeting are as follows:

- 1. To confirm the minutes of the 12th Annual Meeting held on 20th August, 2016.
- 2. Presentation of the Annual Report 2016 of the Executive Committee and adoption thereof.
- 3. Presentation of the audited accounts of the Association for the year January 2016- June 2016 and auditors report thereon.
- 4. To appoint auditors for the July 2016- June 2017 and determine their remuneration.
- 5. Announcement of the new Executive Committee for the year 2017-2019 by the Chairman, Election Board

By order of the Executive Committee, all members of LFMEAB are earnestly requested to kindly attend the meeting accordingly.

Kazi Řoushan Ara Executive Director LFMEAB

**Distribution:** 

- All members of LFMEAB
- Admin Department, LFMEAB

**N.B:** The Chief Executive of the member company/Managing Director or in his/her absence or inability any other Director may attend the meeting.

Erectors House 9th Floor, 18 Kemal Ataturk Avenue, Banani C/A, Dhaka-1213, Bangladesh Tel: (880-2) 9821418-9 Fax: (880-2) 9821420 E-mail: info@lfmeab.org, www. lfmeab.org, T.O. License 17/2003



# Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh

Minutes of the 12<sup>th</sup> Annual General Meeting of Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh (LFMEAB) held on Saturday, 20<sup>th</sup> August, 2016 at 4:00 pm Six Seasons Hotel, Hemonto Hall, House 19, Road 96, Gulshan-2, Dhaka-1212.

The 12<sup>th</sup> Annual General Meeting of Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh (LFMEAB) held on Saturday, 20<sup>th</sup> August, 2016 at 4:00 pm Six Seasons Hotel, Hemonto Hall, House 19, Road 96, Gulshan-2, Dhaka-1212. Mr. Md. Saiful Islam, President of LFMEAB presided over at the AGM Session.

There being requisite quorum, the meeting was called on order. Ms. Kazi Roushan Ara, Executive Director of LFMEAB read out the notice of the meeting. Afterwards, President welcomed all the members present at the AGM and proceeded with the meeting according to agenda.

# Agenda-1: To confirm the minutes of 11<sup>th</sup> Annual General Meeting held on Saturday, 6<sup>th</sup> June, 2015.

The minutes of the 11<sup>th</sup> AGM held on Saturday, 6<sup>th</sup> June, 2015 at 4:00 pm at LFMEAB Conference Room, Banani, Dhaka-1213, circulated earlier placed before the AGM for approval. President invited comments on the said minutes. Having received no correction from anyone, on proposal from Syed Nasim Manzur, Managing Director of Apex Footwear Ltd.and seconded by Mr. Kamal Uddin, Managing Director of ECM Footwear Limited the meeting confirmed the minutes.

# Agenda-2: Presentation of the Annual Report 2015 of the Executive Committee and adoption thereof

President then presented the Annual Report 2015 of the Executive Committee highlighting the major activities of the previous year. He briefly touched upon the global macro-economic situation and the state of Bangladesh economy and projected opportunities and likely challenges for member companies. Next, President summarized the changing trends of global leather products industry and strategic market opportunities for Bangladesh. He also highlighted Export performance of Bangladesh and industry outlook for FY 2015-16.



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Leathergoods & Footwear Manufacturers & Exporters Association of Bangladesh COPY Continuation Sheet

Then, President underlined the challenges of the sector and ways of moving forward: Having a narrow product range, lack of grasping fast fashion export items, sustainable policy support, and limited trade facilitations are key hurdles that require to overcome to increase competitiveness in international market. In addition, swift Hazaribagh tannery relocation in Savar and availing appropriate and labor intensive technology are critically important for sector. Going beyond the traditional notion of being low-cost, moving towards more value-added products and investing in product variations are to be key focus. Hence, President urged the government to take long-term and predictable support package such as special export investment fund, sharing financial cost of setting up labs, Technology Up gradation Fund Scheme (TUFS), and National Social Security Fund (NSSF) as those were adopted by successful leather and footwear exporter countries like India and Vietnam.

President informed the meeting about trainings of Bangladesh Economic Growth Program (BEGP) and Leather Sector Business Promotion Council (LSBPC) for meeting up skills need of member factories, up gradation of Knowledge & Resource Centre (KRC), and availing prestigious membership of Confederation of International Footwear Association (CIFA), compliance for successes, and Factory Improvement Program with GIZ among others.

President updated the meeting regarding successful completion of 2 Bangladesh Inspired Projects and ongoing programs such as Skills for Employment Investment Program (SEIP), and ECOLEBAN Initiative. He also introduced 2 important new initiatives such as gender policy for member factories and introducing health insurance coverage for factory workers. Finally, President welcomed 13 new members of Association.

# Agenda-3: Presentation of the audited accounts of the association for the year ended 31<sup>st</sup> December 2015.

Being requested by the President, Mr. Nasir Khan, Vice President (Finance) presented the audited accounts of the Association for the year ended 31<sup>st</sup> December 2015. There were item wise discussion on the Balance Sheet, Income-Expenditure statement and etc. Members present expressed satisfaction with the financial position of the Association. President then requested for acceptance and adoption of the Annual Audited Accounts. Audited Accounts were accepted and



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## Leathergoods & Footwear Manufacturers & Exporters Association of Bangladesh

COPY Continuation Sheet

adopted on proposal from Mr. Md. Mahbubur Rahman Patwari, Managing Director of Sonali Aansh Industries Ltd., which was seconded by Mr. Mohammad Shariful Hassan, Director of Scarpe E Moda Ltd.

### Agenda-4: To appoint Auditor for the year 2016 and fix up their remuneration.

President informed the meeting that *M/s Howladar Yunus& Co., Chartered Accountants* rendered audit services for the year of 2015 and they submitted Express of Interest (EoI) to undertake audit and Executive Committee being satisfied has proposed the same audit firm to appoint for the year of 2016. President also informed the meeting that this year 2 audits will be conducted to be adjusted with government's new policy of following July-June FY. As such, from now on, Association will follow the July-June FY. The meeting confirmed the appointment of *M/s Howladar Yunus & Co., Chartered Accountants* and adopted the July-June FY policy on proposal from Syed Nasim Manzur, Managing Director of Apex Footwear Ltd. and seconded by Mr. Kamal Uddin, Managing Director, ECM Footwear Limited.

At the end, President passed minutesof the 12<sup>th</sup> Annual General Meeting of Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh (LFMEAB).

#### Vote of thanks

President thanked the members present for attending the meeting which was made successful with their active participation. Members in turn thanked the President for hosting the AGM with dinner. There being no other business to transfer the meeting ended with a vote of thanks to the Chair.

Md. Saiful Islam

President

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# **Annual Report 2016**

Dear members, ladies and gentlemen,

Good afternoon!

On behalf of my fellow board members, I would like to welcome you all to the 13<sup>th</sup> Annual General Meeting 2016. It gives us great pleasure to have you all today and your presence is an expression of the trust that you have placed in our Association. Before presenting the report, I would like to look at the macro-economic situation and the overall state of our economy during the reporting period. Better comprehension of the economic situation will enable us to look at our opportunities, address the challenges that we may face and also develop appropriate strategies for our trade.

## Economic scenario: home and abroad

Today, the world has entered into a period of greater political uncertainty, looming risk of protectionism, populism, and damaging trade war. I am speaking to you at a time when the global economy continues its slow growth. The impact on global economic growth and business performance, however, has been mixed so far. There are uncertainties of different kinds weighing down on emerging market growth prospects especially in Bangladesh, India, Mexico, and Turkey etc. The baseline projection of World Economic Outlook for global growth in 2016 is a modest 3.2 percent. However, WTO predicts growth in the volume of world trade is expected to remain sluggish in 2016 at 2.8%, unchanged from the increase registered in 2015, which should rise to 3.6% in 2017. The developing countries were ahead of the developed economies in terms of exports in 2015. A sharp trade slowdown has had an impact in all regions in 2015, while it has also slowed down emerging economies. Thus, risk of weaker growth scenario is becoming more tangible. The EU zone which is our biggest market, likely to witness slow growth due to change in market dynamics arising from post-brexit complexities. Despite the bleak global economic scenario, there are some positive aspects too: commodity-importing emerging markets and developing economies have shown more resilience. According to forecasts, these economies will grow at a 5.8% rate in 2016, down modestly from the 5.9% rate estimated for 2015, as low energy price and the modest recovery in advanced economies support economic activity. Moreover, the world economy is projected to grow by 2.9 percent in 2016 and 3.2 percent in 2017, and 3.5% percent in 2018 supported by generally less restrictive fiscal and still accommodative monetary stances worldwide.

From domestic point of view, our national economic scenario looks bright. Bangladesh government projected that GDP will grow to 7.05 percent in 2015-16. The government had also expected an increase in per capita income to \$1,466 in 2016 from \$1,316 in 2015. Although ADB lauded Bangladesh's progress in 2015 but projected GDP growth in 2016 lower than the government. According to ADB, GDP growth in Bangladesh picked up to 6.6% in 2015 whereas Bangladesh economy to grow 6.7% in 2016 on the basis of projected strong exports, and rising consumption. According to the BBS provisional data for FY 2015-16, the industry sector grew 10.10% from 9.67%, and manufacturing 10.30%. The overall growth performance of Bangladesh is indeed commendable and on the whole Bangladesh economy is on the right track.

# Global sectoral trends and strategic market opportunities

Current (2016) annual import of leathergoods and leather footwear globally has scaled the level of US \$ 211 billion. Bulk of consumer requirements for leather based products such as footwear, apparel, assorted leathergoods and the like in most of the industrialized countries such as the USA, UK, leading EU members including Germany, France, Italy, the Netherlands and Nordic countries, is met by imports from developing countries.

In terms of footwear export market, the global market size for exports of footwear is over USD 130 billion, USA is the largest market with over 22% of the global imports. The top 10 importing countries account for more than 60% of the global trade. China accounts for almost 40% of the global exports followed by Vietnam which accounts for around 10%. Particularly USA market continues to be the largest importing country, being the destination of one out of every five pairs of footwear imported worldwide. In terms of value the export in 2016 shows a decreasing trend compared to 2015. Leathergoods import decreased by 8% and leather footwear export decreased by 7.56% in 2016 in USA market. According to the bulletin of FDRA July 2016, Footwear imports sank on a year-over-year basis for the fourth straight month in June 2016, off -10.7% (USD) and -8.9% (pairs).

Hence, it is to be noted here that as China gradually is shifting its conventional manufacturing concentration into high-tech industries, it is important to observe how emerging manufacturing countries such as Cambodia, Ethiopia, India, and Bangladesh will be positioning in global supply chain. Perhaps considering this dynamics, *Pew Research Center* has already marked Bangladesh as a sourcing hub in South Asia that transformed.

Against the backdrop above, all leading brands of the USA and the EU procure their products in large measure from many developing countries of Asia. Global trade in leather and leather products reflects the trends in shifting of production base to developing countries. The shifting trends of the global leathergoods and footwear exports presents us strategic trade opportunities strengthening our positioning in global supply map by increasing productivity, quality and supply chain efficiency. However, strategically, product development facility and collective brand marketing will be critical factor for us to make ourselves competitive. So, there should be the area of rapid improvement so that we are able to deliver right ahead of time and in the right way.

# Industrial outlook: export performance in period of January-June, 2016

The overall export target of the leather industry for the period of January to June, 2016 was 614.76 million USD; however, the target was underachieved for that period. Hence, the overall export performance was 497.93 million USD. There was an overall decrease of 19%.

The major decline happened in the finished or semi-finished leather category. The leather footwear

export also showed a negative growth rate of 26.01% in the months reported 6 period. However, the export of leathergoods increased has significantly, where the export target was 137.56 million, but the sector has achieved export earnings of 184.12 million USD



with a positive growth rate of 33.86%.

Products with 2 digit HS code	Export target for January-June, 2016	Export performance for January-June, 2016	% Change of export performance over export target for January-June, 2016
Total of Leather & Leather Products (41-43 & 6403)	614.76	497.93	-19%
Leather (Chapter 41)	209.86	115.99	-44.73%
Leather Products (42-43)	137.56	184.14	33.86%
Leather Footwear (6403)	267.34	197.8	-26.01%

## **Compliance for successes**

In this era of sustainability, compliance in business is not only about following regulations and addressing concerns of the international buyers; rather this must be an integral part of responsible business practice. Moreover, compliance can lead to business success as it enhances exportability and profit margin in the long run. LFMEAB understands that compliance can lead to trading success; therefore; LFMEAB has initiated the move to make its members compliant since June 2013. As part of our continuous compliance enhancement effort, besides our regular compliance activities, during the reporting period, we have implemented various factory improvement program. We have initiated social compliance assessment in 50 member factories under collaboration agreement with GIZ. Under this factory improvement program in next phase further 100 member factories will avail technical assistance.

## Major activities in 2016

Now I would like to take this opportunity to highlight key activities that we have undertaken: As part of the ongoing sectorial development and making the sector more integrated in global supply chain:

- Association conducted regular *trainings of BEGP and LSBPC* for meeting up skills need of member factories.
- We have launched *Investment Brochure* to unlock the potential of the leather sector by guiding prospective investors.
- We have also published first Bangla Text book- *Foot Last Footwear: Structure, Types and Defects* which is useful for footwear technicians as well as production engineer to perfect their products reducing rate of rejection.
- Upgraded *Knowledge & Resource Centre (KRC)*. Along with providing up-to-date knowledge and latest trend and resources, KRC has been contributing in making papers and presentations, preparing promotional reports, regional and international collaboration, and bringing intervening areas for up-gradation.
- LFMEAB partnering with Centre of Excellence for leather Skill Bangladesh Ltd (COEL) established a digital pattern making facility center, which provides the grading services with minimum cost.

# **Ongoing Programs**

# Skills for Employment Investment Program (SEIP)

On 9<sup>th</sup> May 2016, LFMEAB has signed a contract for implementing *Skills for Employment Investment Program (SEIP)* for the leather sector with *Ministry of Finance* and *Asian Development Bank (ADB)*. Currently, under this partnership, a total of 5,090 workers of LFMEAB member factories are being trained through apprenticeship & upskilling training. Eventually, total 15,000 unskilled, and semi-skilled work force of LFMEAB member factories will be trained by December 2020. LFMEAB is implementing this skill development initiative in partnership with *Centre of Excellence for Leather Skill Bangladesh Limited (COEL)*.

# ECOLEBAN Initiative

One of our ongoing initiatives is implementation of environmental management systems and eco-labelling schemes in the SMEs of the leather sector in Bangladesh (ECOLEBAN). During the period we have:

- ✓ Introduced ISO 14001: 2015 (EMS).
- ✓ Introduced "Ecolabelling" for the leather sector in Bangladesh.
- ✓ Conducted Round Table on Sustainable Consumption Practice (SCP).

# **New Members**

- 1. Shilpi Footwear Industries Ltd.
- 2. Akij Shoes Ltd.
- 3. Edison Footwear Ltd.
- 4. FM Leather Limited.
- 5. Arcobaleno Footwear ltd.
- 6. Leather Emporium.
- 7. Walk Leather Products Limited.
- 8. Alpha Sports Gear Bangladesh Ltd.
- 9. Golden Akij Shoes Ltd.
- 10. Sanwa Corporation Ltd.

We warmly welcome our new members and hope they will have long and fruitful relations with the Association.

Financial Position (for the period from January 01, 2016 to June 30, 2016)

*M/s Howladar Yunus & Co., Chartered Accountants* audited the accounts of the Association for the period from January 01, 2016 to June 30, 2016. It appears from the audited accounts that during the period total income of the association was **tk. 32,016,008/-** compared to last year's (whole

year) income of **tk. 60,813,685**/- while the total expenditure during the period was **tk. 31,070,682**/- compared to previous years year's (whole year) **tk. 57,048,434**/- with a net surplus of income over expenditure **tk. 945,325**/-as against the surplus of **Tk. 3,765,251**/- in the previous year (whole year).

# Conclusion

We appreciate the government's policy supports that helped the sector to flourish experiencing 20.46% average annual growth rate of leathergoods and footwear in previous 5 years. We also welcome government's policy initiative to diversify Bangladesh's export products and explore new markets outlined in 7<sup>th</sup> five year plan. Hence, LFMEAB is working hard to be an example in diversified sector contributing high value addition and massive employment generation. *We hope, Ministry of Industries* and *Ministry of Commerce, Bangladesh Bank, National Board of Revenue, Board of Investment, Department of Customs* and other related agencies will take long-term and sustain policy support to achieve 5 billion USD export by 2021.

Finally, I wish to acknowledge the contribution of board members, sincere cooperation from member companies, LFMEAB team for all their hard work and dedication to making this a vibrant, friendly and welcoming Association of which we are very proud of.

Thanking you

**Md. Saiful Islam** President, LFMEAB

# Major Activities at a Glance



12th Annual General Meeting-2015 at Six Seasons Hotel, Hemonto Hall





Closing Ceremony of Inspired initiatives: building capacity & SME development in leathergoods and footwear sector



MoU Signing Ceremony of SEIP between Ministry of Finance and LFMEAB

# Trainings





Green financing in leather sector under Switch-Asia ECOLEBAN initiative





Workshop on implementation of electrical safety programme for leather footwear factories in Bangladesh on 23<sup>rd</sup> March, 2016





Workshop on implementation of electrical safety programme for leather factories in Bangladesh on 5<sup>th</sup> June, 2016





Training on efficiency improvement: lean management approach for increasing profitability





Leather Sector- towards green, 18<sup>th</sup> February 2016: implementation of environmental management system and ECO-Labelling schemes in the SMEs of the leather sector in Bangladesh.





ECO manufacturing and green financing

## LFMEAB Annual Report 2016



Picard Bangladesh Limited is receiving National Export Trophy from Honourable Prime Minister



Lalmai Footwear Ltd. is receiving National Export Trophy from Honourable Prime Minister



FB Footwear Limited is receiving National Export Trophy from Honourable Prime Minister



ABC Footwear Limited is receiving National Export Trophy from Honourable Prime Minister



National Export Trophy distribution by Honourable Prime Minister

# **Press Releases**





# Top exporters awarded

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## Bangladesh leather industry focus on training

May 11, 2016 / Bangladesh

The Skills for Employment Investment Program (SEIP) is being implemented for the leather sector. With this new deal the local entities are expecting to boost productivity. The signing ceremony between the Leathergoods & Footwear Manufacturers and Exporters Association of Bangladesh (LFMEAB) and the Finance Division of Ministry of Finance of the government of the People's Republic of Bangladesh occurred on the 9th of May. LFMEAB will implement this skill development project in collaboration with the Centre of Excellence for Leather Skill Bangladesh Limited (COEL).



The aim is to implement SEIP for the leather sector. This project, developed under the Finance Ministry, deals with the financing of the training for producing a skilled workforce. Through this new partnership a total of 5 090 workers of the leather sector will be trained with apprenticeship & quality training, free of cost, within the next two years, in 15 courses including sewing and cutting, setting and assembling, productivity improvement technique, material selection, and sourcing and procurement.

Bangladesh INSPIRED

# **KRC** Corner

**LFMEAB Knowledge & Resource Centre (KRC)** is an online-managed center established to provide upto-date knowledge and latest facilities needed in Bangladesh leathergoods and footwear sector. It is equipped with resources containing global and regional market information, fashion trends and guides, innovative ideas on product and design, compliance guidelines, training manuals, policy briefs, investment outlooks, research materials, and other public and private support systems.

# **Currently Available KRC Resources**

Currently following purchased resources are available:

- 1. ArSutoria Trends Guide AW 16-17
- 2. ArsSutoria Trends Guide shoes & bags
- Resources and reports of FDRA- Footwear Distributors and Retailers of America
- 4. International Leather Maker (ILM) Magazine
- 5. Luggage, Leathergoods and Accessories Magazine
- 6. Shoe intelligence magazines
- 7. Footwear Technical Dictionary
- 8. Bangla Text book- *Foot Last Footwear: Structure, Types and Defects*

Some of available KRC materials



KRC online window





KRC physical library

# Some of available KRC materials



Independent Auditor's report on the financial statements of Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh For the Period Ended June 30, 2016 Submitted by Howladar Yunus & Co. **Chartered Accountants** April 22, 2017 20

Audit Report 2016 (for the period of January 01, 2016 to June 30, 2016)

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- 1 Independent Auditor's Report
- 2 Statement of Financial Position
- 3 Statement of Comprehensive income
- 4 Statement of Receipts and Payments
- 5 Notes to the Financial Statements

# Howladar Yunus & Co.

Gulshan Office Howladar Yunus & Co. House - 14 (4th floor) Road - 16A, Gulshan -1 Dhaka - 1212 Bangladesh T +88 (0)2 9853863 F +88 (0)2 9552989 www.howladaryunus.com

#### Independent Auditor's report

We have audited the accompanying financial statements of Leathergoods and Footwear Manufacturers & Exporters Association of Bangladesh which comprise the statement of financial position as at June 30, 2016 and the related statements of comprehensive income and statement of receipts and payments for the period January 01, 2016 to June 30, 2016 and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards and the Companies Act, 1994 and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depended on the auditor's judgment, including the risks assessment of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Chartered Accountants Correspondent firm of Grant Thornton International Ltd.

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# Howladar Yunus & Co.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Leathergoods and Footwear Manufacturers & Exporters Association of Bangladesh as at June 30, 2016 and the related statements of comprehensive income and statement of receipts and payments for the period then ended in accordance with Bangladesh Financial Reporting Standards, the Companies Act, 1994 and other applicable laws and regulations.

## **Report on Other Legal and Regulatory Requirements**

We also report that:

- (a) We have obtained all the material information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof;
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books;
- (c) The Company's financial position and financial performance dealt with by the report are in agreement with the books of account;

hua Chartered Accountants

Dated: Dhaka April 22, 2017

Chartered Accountants Correspondent firm of Grant Thornton International Ltd.

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		67 - 12 14 - 12				
87		Leathergoods And Footwear Manufactu			gladesh	
•			Financial Position	n		
		As at jt	ine 30, 2016			
•				2016	2015	
		Particulars	Notes	Taka	Taka	
		ASSETS	L			
		Non-current assets:				
		Fixed assets	4	10,814,508	10,783,743	
		Advances	5	810	638,527	
		0		10,815,318	11,422,270	
2		Current assets	۲ L	4 401 (2)	2 204 742	
		Investment in FDR Loan to project	6	4,491,636 690,675	2,304,742	
		Subscription receivable	7	1,011,000	1,226,000	
	- 19 19	Other receivables	8	143,240	151,360	
		Cash & Cash Equivalents	9	8,184,300	17,194,065	
		•		14,520,851	20,876,167	
			_			
		Total Assets	8 <b>-</b>	25,336,169	32,298,437	
		A				
		FUND & LIABILITIES				
		Fund account	10	17,910,670	17,861,205	
		Capital fund Unutilized fund	10	976,558	11,990,082	
		Onumized tund	·· L	18,887,228	29,851,287	
		Non-current liabilities	. (). <del></del>			
		Lease liabilities	12 -	302,484	360,254	
		Current liabilities				
۰ ·		Lease liabilities	12	301,149	377,520	
-		Unearned income and other payables	13	4,349,764	135,469	
ç		Provisions for expenses	14	9,205	885,606	
. :		Advance Subscription and other fees	15	1,486,339	688,301	
			L	6,146,457	2,086,896	
		Total fund & Liabilities		25,336,169	32,298,437	
		The annexed notes form an inte	gral part of these fi	inancial statements		
		President		Vice Pres	sident (Finance)	
					(	
		Л		1		
		Signed as per our and	nexed report of eve	en date		
		Signed as per our and	nexed report of eve	en date		
	X	Signed as per our and	_			
	X	John Sen =	nexed report of ever Tube		Dated: Dhaka	
	X	Signed as per our and Chartered Accountants	_		Dated: Dhaka April 22, 2017	
	X	John Sen =	_			
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Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh Statement of Comprehensive Income For the period from January 01, 2016 to June 30, 2016

Particulars	Notes	2016	2015
		Taka	Taka
Income of LFMEAB			0.040.000
Income from members	16	1,792,500	2,842,000
Income from certificate	17	710,162	1,244,299
Income from GSP		926,000	1,902,500
Income from KRC subscription	1212	184,000	-
Miscellaneous income	18	5,520,412	5,241,402
Income from FDR	L	117,495	209,835
	-	9,250,569	11,440,036
Grants & Contribution from Project Partners	19	22,765,439	49,373,649
Total income		32,016,008	60,813,685
Expenditures of LFMEAB.			
Salary & bonus	20	1,131,950	1,492,337
Office rent	21	417,542	736,836
Training & seminar expenses	22	3,084,180	3,454,077
Utility expenses		29,911	33,935
Printing & stationary		34,467	70,579
Travel and Conveyance	23	130,973	22,267
Repair & maintenance		15,810	11,957
AGM expenses		-	140,280
Subscription expenses	24	25,000	1,069,000
Audit fee		100,000	
		54,620	-
Lease expense	2	18,375	
Group insurance		300,000	-
Compliance expense	25	541,109	274,183
Miscellaneous expenses	25	272,896	569,299
Depreciation on fixed assets			7,874,750
Press diture exclusion marinete	-	6,156,833	7,074,750
Expenditure against projects Inspired project expenses	26	21,928,973	49,173,684
	27	2,984,876	17,110,00
SEIP project expenses Total Project Expenses		24,913,849	49,173,684
Total Project Expenses	-		
Total expenditures		31,070,682	57,048,434
Excess of income over expenditures		945,325 =	3,765,251
The annexed notes form an integ	gral part of these f	inancial statements	
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2/12 -			sident (Finance

Signed as per our annexed report of even date

Chartered Accountants

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Dated: Dhaka April 22, 2017 200

Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh Statement of Receipts & Payments For the period ended June 30, 2016							
Particulars	Notes	2016 Taka	2015 Taka				
Opening balance							
Cash at bank	9.02	17,144,784	332,151				
Cash in hand	9.01	49,281	37,091,992				
		17,194,065	37,424,143				
Receipts							
LFMEAB Receipts from members		1,829,000	2,336,732				
Receipts from members Receipts from certificate issue		974,700	1,675,600				
Receipts from GSP issue		926,000	1,902,500				
KRC Subscription		184,000	-				
CAD CAM Grading		107,700					
Miscellaneous receipts		3,289,717	4,760,292				
Received against trainning		237,200	-				
Administrative cost received		1,871,360	-				
Web site Advertisement		100,000	-				
Local contribution		50,606	400,000				
Bank interest		8,099					
Contribution of LFMEAB to SEIP project		183,750					
Loan receive from ministry		3,452,832 13,214,964	11,075,124				
Projects Grant receipts from European Union		5,642,318	23,649,999				
Total		36,051,347	72,149,266				
Payments of LFMEAB		r					
Salary & bonus		1,131,950	1,492,337				
Office rent		417,542	736,836				
Subscription expenses		25,000	1,069,000				
Training & seminar expenses		3,084,180	3,310,232				
Loan to SEIP CAD CAM Grading		690,676 9,460					
Utility expenses		28,263	28,975				
Printing & stationary		34,467	70,579				
Travel and Conveyance		130,973	26,227				
Repair & maintenance		15,810	11,957				
Donation to COEL		300,000	-				
Consultancy to SEIP		300,000	-				
Group Insurance		18,375	-				
Expenses for SEIP		1,280	-				
News Paper bill		1,650					
Gift Items		133,750	-				
AGM 2015 expenses		-	140,280				
Miscellaneous expenses		-	555,432				

	tement of Receipts & Paym r the period ended June 30,		
Particulars	Notes	2016 Taka	2015 Taka
Lease liabilities		188,760	346,060
Receivables		21,042	-
Investment in FDR		2,000,000	-
Fixed assets		303,660	2,584,500
Other Payments		106,179	1,183,385
	L	8,943,017	11,555,800
	1		
Payments of projects		18,924,030	43,448,682
		18,924,030	43,448,682
Total Payments		27,867,047	55,004,482
Closing Balance			
Cash at bank	9.02	8,014,247	49,281
Cash-in-Hand	9.01	170,053	17,144,784
Casir in Traily	, L	8,184,300	17,144,784
Total		36,051,347	72,149,266
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0.1.1			
President		Vies Dees	Ident (Einange)
President		vice Free	ident (Finance)
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### Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh Notes to the Financial Statements for the period ended June 30, 2016

#### 1.00 Background

#### 1.01 Legal form of the Organization

Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh (LFMEAB) was established in 2003 as a company limited by guarantee and registered under section 28 of the Companies Act,1994.

## 1.02 Objectives of the Organization

LFMEAB is actively promoting vocational training and skill development programs as well as improving working conditions through schemes such as life insurance, health coverage and WPPF.

#### 1.03 About the projects

A. Inspired-1B

Overall objective of the project is to support the development of the value added products (footwear & leather goods) clusters and value chain increasing competitiveness of leather products SME clusters in Bangladesh. The project aims to establish two common facilities (CFCs) at two different MSE clusters in Dhaka City which will be fully equipped with modern machining facilities for producing world class footwear and leather products along with training facilities.

#### B. Inspired-02

The overall objectives will be strengthening the capacity of leather goods and footwear manufacturers and exporters association of Bangladesh (LFMEAB) to better serve its membership with the help of all associates and stakeholders.

#### C. SEIP

The overall objective of the project is to qualitatively and quantitatively expand the skilling capacity of identified public and private training providers by establishing and operationalizing a responsive skill eco system and delivery mechanism through a combination of well-defined set of funding triggers and targeted capacity support.

Asian Development Bank (ADB) proposed a Multi-tranche Financing Facility (MFF) Programme in order to take a long-term and comprehensive approach to support skills development in Bangladesh given its potential contribution to higher GDP growth by skilling and up-skilling a large number of working age population on priority sectors. Swiss Agency for Development and Cooperation (SDC) also agreed to co-finance the programme.

#### 2.00 Significant Accounting Policies

#### 2.01 Basis of Accounting

The financial statements have been prepared using accrual basis of accounting on going concern concept except statement of receipts and payments.

#### 2.02 Cash and Cash Equivalents

Cash and Cash Equivalents for the purpose of the receipts and payments comprises of cash and bank balance. Cash and bank balance includes donations received through donor grants.

#### 2.03 Grant Income

Bangladesh Accounting Standard (BAS) 20 "Accounting for Government Grants and Disclosure of Government Assistance" has been followed for the recognition of grant income. Exception, SEIP project income recognition as per the Govt contract with LFMEAB.



#### 2.04 Property, Plant and Equipment

The cost of an item of Property, Plant and Equipment is recognized as an asset if, it is probable that the future economic benefits associated with the item will flow to the organization and the cost of item can be measured reliably. Property, Plant and Equipment are stated at cost less accumulated depreciation. Cost represents the cost of acquisition includes purchase price and other directly attributable cost of bringing the assets to working conditions for its intended use. Only the assets of the Head Office is shown as Fixed assets and assets purchase under projects is shown in the comprehensive income as per the project requirement. No depreciation is charged.

#### 2.05 Depreciation

Depreciation is charged on property, plant and equipment using reducing balance method. Depreciation is charged in the following rates:

Property, Plant and Equipment	Rate
Furniture and Fixture	12.50%
Air Conditioner	10.00%
Office Equipment	12.50%
Vehicle	15.00%
Other Assets	12.50%
Telephone & PABX	12.50%
Decoration	10.00%
Flat	2.50%

#### 2.05 Provision for Liabilities

Provision and accrued expenses are recognized in the financial statements when the organization has a present obligation resulting from past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made.

#### 2.06 Foreign Currency Transactions

LFMEAB maintains its books of account in Bangladeshi Taka. Transactions in foreign currencies are accounted for in Bangladeshi Taka at the rate of exchange ruling on the date of transactions.

#### 2.08 Capital Fund

Leathergoods and Footwear Manufacturers & Exporters Association of Bangladesh is registered with the office of the Registrar of the Joint Stock Companies and Firms, Government of the People's Republic of Bangladesh under Section 28 of the Companies Act 1994 as a company limited by guarantee and without capital. LFMEAB receives grants/donation from national and international funding agencies based on agreement signed between them. The capital fund represents excess of income over expenditures.

#### 2.09 Consolidation

LFMEAB Consolidated Accounts has been prepared based on the following principals:

- a) Total project cost has been segregated considering the nature of expenditure and booked under the related head of consolidated accounts.
- b) Mutual debts are shown as Loans and advances during the consolidation
- c) Inter project loan between the mother account and SEIP project amount Tk. 938,245 has eliminate while consolidated. This balance create within this accounting year.
- d) Loan to project only recognized on the books of accounts of LFMEAB head office but not recognized in the books of accounts of SEIP project because there is no specific head as per donor requirement.

#### 2.10 Reporting Period

These financial statements covered six months from January 01, 2016 to June 30, 2016.



Note	Particulars	2016 Taka	2015 Taka
4.00	Fixed assets		
	Air Condition	297,906	46,025
	Car	1,498,614	1,620,123
	Cookeries & Cutleries	3,786	4,038
	Decoration	262,168	275,966
	Furniture & Fixtures	67,141	45,517 9,264
	Telephone & PABX	8,685 125,471	123,836
	Office Equipment	8,550,738	8,658,975
	Flat	10,814,508	10,783,743
	Written Down Value (WDV)	=======================================	10,100,110
	For more details refer to Annexure-A.		
5.00	Advance	810	638,527
	Advance against Expenses	810	638,527
			000,007
6.00	Investment in FDR	1 206 272	1,210,242
	FDR with DBH	1,306,272 3,185,364	1,094,500
	FDR with IDLC	4,491,636	2,304,742
		4,471,030	2,001,712
7.00	Subscription receivables		
	Opening balance	1,226,000	873,000
	Add: Income during the year	1,333,500	2,471,000
		2,559,500	3,344,000
	Less : Received during the year	(836,500)	(2,118,000)
	Less : Adjustment During the year (Written Off)	(712,000) <b>1,011,000</b>	1,226,000
	Closing balance		1,220,000
8.00	Other receivables		0.040
	Receivable from ECOLEBAN	11,125	2,268
	Productivity training -LSBPC receivable	-	140.000
	Interest receivable from FDR	76,058	149,092
	Group Insurance	12,215	-
	Other	43,842	151 360
		143,240	151,360
9.00	Cash & Cash Equivalent		A.
	Cash in hand (Note 9.01)	170,053	49,281
	Cash at bank (Note 9.02)	8,014,247	17,144,784
		8,184,300	17,194,065
9.01	Cash in hand		
	LFMEAB head office	166,460	9,520
	LFMEAB INSPIRED 1B	255	30,077
	LFMEAB INSPIRED 2	2,491	9,684
	SEIP	847	-
		170,053	49,281
9.02	Cash at bank		
	LFMEAB head office	4,054,392	3,634,672
	LFMEAB INSPIRED 1B	1,802,828	13,489,447
	LFMEAB INSPIRED LOT 2	108,456	20,665

Note	Particulars	2016	2015
	SEIP	Taka	Taka
	SEIP SEIP BKASH	258,823	-
		8,014,247	17,144,784
10.00	Capital fund		
	Opening balance	17,861,205	14,137,059
	Add: Addition during the year	945,325	3,565,286
	Less: Prior Year Adjustments	(183,860)	183,860 (25,000)
	Less: Welfare Fund Less: prior year adjustment for subscription Receivable written	(712,000)	(23,000)
	off	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	Closing balance	17,910,670	17,861,205
11.00			
	Opening balance	11,990,082	33,453,164
	Add: Received during the year	5,494,090	23,168,889
	Add: Interest Received During this year	148,228	481,110
	Add: Adjustment During this year	621,544	-
	Fund available for use	18,253,944	57,103,163
	Less: Expenditure made during the year	(17,277,386) 976,558	(45,113,081) 11,990,082
	Unutilized fund = Unutilized fund balance only includes the balance of inspiron pro	1000	and the second s
12.00	Lease liabilities Opening balance Less: Lease payment made during the year Less: Prior year error adjustment	737,774 (134,141)	1,265,180 (346,060) (181,346)
		603,633	737,774
12.01	Nature wise Breakup of Lease liabilities		
	Non-current liabilities	302,484	360,254
	Current liabilities	301,149	377,520
		603,633	737,774
13.00	Unearned Income and other payable LFMEAB		
	VAT and Withholding Tax		75,469
	Vehicle Rent	* <u>-</u>	-
	Audit Fees	100,000	-
	Payable to BLMEA	60,000 <b>160,000</b>	60,000 <b>135,469</b>
	Project	100,000	100,107
	Advance against SEIP project	3,452,832	
	Payable to COEL	309,120	-
	Rent Payable	108,945	
		68,529	
	Other Payable	97,500	
	Stipend Payable		-
	Stipend Payable Transportation Payable	99,787	
	Stipend Payable	53,051	-
	Stipend Payable Transportation Payable		- 135,469

Note	Particulars	2016 Taka	2015 Taka
	Advance against SEIP Project represents 3.83% of the to spent Taka 2,147,635 for training required as per co expenditures shall be claimed on acheivement of the milest	ontract. Reimbursement	LFMEAB has of the above
14.00	Provisions for Expenses		10 727
	Opening balance	-	40,737
	Telephone & Fax	9,205	9,275
	Other Service, Utility & Maintenance		77,857
	Audit fees		46,956
	Vehicle Rent		138,858
	Other Expenditure		571,923
		9,205	885,606
15.00	Advance Subscription and other fees		
	Annual Subscription	790,500	109,000
	Admission Fee		148,000
	Bond License Renewal	496,438	184,452
	New Bond License Fee	199,401	246,849
		1,486,339	688,301
16.00	Income from Members		
	Admission Fee	350,000	420,000
	Annual Subscription	1,442,500	2,422,000
		1,792,500	2,842,000
17.00	Income from Certificate		
	Capital Machinery Certificate	10,000	202,000
	TT Certificate	70,300	103,000
	Indemnity Bond Release fee	78,000	198,000
	Export Certificate	291,400	422,600
	Bond License Renewal fee	97,448	165,548
	New Bond License fee	163,014	153,151
	Ivew Doint Excelse ree	710,162	1,244,299
18.00	Miscellaneous income		
	Receipt from BEGP and LSBPC	3,205,513	3,322,506
	Admin cost from Inspired Projects	1,871,360	1,341,786
	Income from Training Activity	162,000	-
	Web Advertisement	100,000	· -
	CAD-CAM Training	173,440	48,000
	Receive from Participant-(CBT)	-	48,000
	Bank Interest	8,099	481,110
	Total	5,520,412	5,241,402
19.00	Grants & Contribution from Project Partners		
17.00	INSPIRED Projects (EU)	17,263,833	45,113,081
	Bangladesh Paduka Prostutkarok Somity (BPPS)	2,481,064	2,092,136
	LTSE Cooperative Society	2,184,076	2,168,432
		21,928,973	49,373,649
	Total for INSPIRED Project	836,466	17,070,047
	LFMEAB Contribution ot SEIP Project		49,373,649
		22,765,439	49,575,049

N	lote	Particulars	2016 Taka	2015 Taka
20	0.00	Salary & Bonus		
		Salary	791,270	977,377
		Bonus	340,680	514,960
			1,131,950	1,492,337
21	1.00	Office Rent		
		Office Rent	363,080	675,996
		VAT for Office Rent	54,462	60,840
			417,542	736,836
22	2.00	Training & seminar expense		
22	2.00	BEGP Expenses	2,396,723	3,169,816
		LSBPC Expense	687,457	284,261
		Lourd Expense	3,084,180	3,454,077
		m 1 10		
23	3.00	Travel and Conveyance	20,000	22,267
		Local Transportation	11,838	
		Conveyance Boot of Makiala	53,618	
		Rent of Vehicle Fuel & Maintanance for Pool Car	45,517	
		Filet & Maintanance for Foor Car	130,973	22,267
24	4.00	Subscription Expenses	25,000	25,000
		Annual Subscription FBCCI	23,000	200,000
		Annual Subscriptions to EAB		750,000
		Annual Subscriptions to LSBPC		12,500
		General Body Registration FBCCI		81,500
		Annual Subscriptions to CIFA	25,000	1,069,000
21	5.00	Missellanoous Expenses		
4:	5.00	Miscellaneous Expenses Bank Charge	2,345	61,078
		Entertainment	75,054	138,887
			27,700	74,218
		Other expense Postage & Courior	980	-
		Consultency for SEIP project	300,000	-
		Expense for SEIP project	1,280	- 1
		Gift Items	133,750	-
		One neme	541,109	274,183
	< 0.0	T		
20	6.00	Inspired project expenses	8,779,031	10,372,871
		Human resources	287,927	782,684
		Travel	5,797,718	28,523,569
		Equipment and supplies	1,624,806	3,243,263
		Local office	1,791,367	635,335
		Other costs, services r	1,378,860	3,744,044
		Other	2,269,264	1,871,918
		Administrative cost	21,928,973	49,173,684
			£1,740,773	17,270,001
2	26.01	Human Resources	0 250 504	0 000 345
		Salaries	8,359,504	9,900,345
		Per Diems for Missions/travel	419,527	472,526
			8,779,031	10,372,871

Note	Particulars	2016 Taka	2015 Taka
26.02	Travel		
	International Travel	246,667	717,028
	Local Transportation	41,260	65,656
		287,927	782,684
26.03	Equipment and Supplies	200 (04	1 019 445
	Purchase Or Rent of Vehicles	399,604	1,018,445
	Furniture, Computer Equipment	1,420,662	565,433
	Machines, Tools	3,592,152	26,827,091
	Spare Parts/equipment for Machines, Tools	169,920	112,600
	Other (Please Specify)	215,380 5,797,718	28,523,569
			20,020,007
26.04	Local Office	1,067,827	2,386,680
	Office Rent	556,979	856,583
	Other Services (Tel/fax, Electricity/heating, Maintenance)	,	,
		1,624,806	3,243,263
26.05	Other Costs, Services		
	Publications	200,000	-
	Studies, Research	438,250	9,456
	Costs of Conferences/seminars	361,343	166,679
	Visibility Actions	785,252	399,200
	Expenditure Verification	6,522	60,000
		1,791,367	635,335
26.06	Other		
	Research Material (Trade Journal, Book, Subscription,	6,617	282,578
	Magazine, Folder)		
	ToT for CFC Trainers	-	176,121
	Advertisement Cost	140,344	-
	Members Survey and workshop	198,610	-
	Modules Design, Editing and Development	-	304,826
	Local Trade Fair (Stall Rent, Interior, Promotion)	1,033,289	2,601,194
	International Trade Fair (Stall Rent)	-	329,000
	Other		50,325
		1,378,860	3,744,044
26.07	Administrative Cost		
	Fuel & Car Maintenance		128,536
	Office Maintenance	-	56,740
	Contingency	13,197	-
	Cleaner Allowance	-	12,750
	Miscellaneous	-	5,087
	Printing & Stationary	-	123,800
	Repair & Maintenance	-	40,111
	Other Cost	80	1,504,894
	Administrative Cost	2,255,987	1 071 010
		2,269,264	1,871,918

	Note	Particulars		2016 Taka	2015 Taka
	27.00	SEIP Project			
		Direct cost (Note 31.01)		1,014,364	-
		Indirect Cost (Note 31.02)		1,970,512	•
				2,984,876	-
	27.01	Direct cost			
		Trainer Salary		160,666	
		Lead Trainer & Resource Person		53,334	3
		Training matarials		309,120	
		Enrollment Advertisement		95,306	
		Stipends/ Training Allowances		390,000	
		Communications/ Venue		5,938	
		And and a second se		1,014,364	
	27.02	Indirect Cost			
		Non academic salaries		319,500	-
		Operation & Maintenance		2,876	
		Rental Costs Utilities		184,950	
				884	-
		Office Equipment Other Costs		1,247,222	
		Other Coats		215,080	
				1,970,512	-
		0.100:			
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		President		Vice Preside	ent (Finance)
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			= ( total C 3)		
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			area Accounte		

SI No.	PARTICULARS	COST				DEPRECIATION						WRITTEN DOWN VALUE
			During the year		Balance as				During the year		Balance as	
		Balance as on 01.01.2016		Adjustment /disposal	nt on	WDV as on 01.01.2016	Rate (%)	Balance as on 01.01.2016	Charged	Adjustment/ disposal	on 30.06.2016	Balance as on 30.06.2016
1	Air Condition	132,000	267,560	-	399,560	313,585	10.00%	85,975	15,679		101,654	297,900
2	Car	2,424,200	-		2,424,200	1,620,123	15.00%	804,077	121,509	-	925,586	1,498,614
3	Cookeries & Cutleries	11,653	-	-	11,653	4,038	12.50%	7,615	252	-	7,867	3,780
4	Decoration	657,739	-	-	657,739	275,966	10.00%	381,773	13,798	-	395,571	262,168
5	Furniture & Fixtures	174,100	26,100	-	200,200	71,617	12.50%	128,583	4,476	-	133,059	67,141
6	Telephone & PABX	30,109		-	30,109	9,264	12.50%	20,845	579	-	21,424	8,685
7	Office Equipment	238,720	10,000	÷	248,720	133,836	12.50%	114,884	8,365		123,249	125,471
8	Flat	8,881,000	-	-	8,881,000	8,658,975	2.50%	222,025	108,237	-	330,262	8,550,738
1	l'otal	12,549,521	303,660.00	-	12,853,181	2,428,429	-	1,765,777	272,896		2,038,673	10,814,508
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Leathergoods and Footwear Manufacturers & Exporters Association of Bangladesh

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# List of Members

For detail list of members of Leathergoods And Footwear Manufacturers & Exporters Association of Bangladesh (LFMEAB), please visit the following link:

http://lfmeab.org/member-area/member-list

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